

A Marketing Pillar is a channel that you use in your marketing.

It's tool or technique that is designed to garner a response from your target market.

Ideally you should aim to have 10 or more ACTIVE and managed pillars.

Newsletters Email **Affiliate Marketing**

Affiliates Papers Articles In Other Magazines **Pinterest** Post Cards Asking Existing Clients For Referrals PR Articles Auto Responders

Awards

Direct Mail

Premium Products = TOP PILLAR **Banner Retargetting**

Promotional Clothing Blogs

Promotional Other Cars, Pens Etc **Blogs Others**

Radio **Brochures**

Roller Banners **Business Cards**

Seminars

CRM/Database = **ESSENTIAL** Speaking

Sponsorship

Squeeze Pages **Discussion Groups**

Strategic Partners **Email**

Telemarketing **Exhibitions**

Telephone Facebook

Testimonials Facebook ppc

Testimonials Video Four Square

Text Google+

TV Google ppc

Twitter Introducers

Up-Sells Leaflet Drops

Video Letter Campaigns

Walk-ins Cold! Linked In

Webinars Linked In Adverts Website Local Magazines

Yellow Pages Or Similar **Local Papers**

YouTube Joint Ventures

Networking

Newletters Printed

